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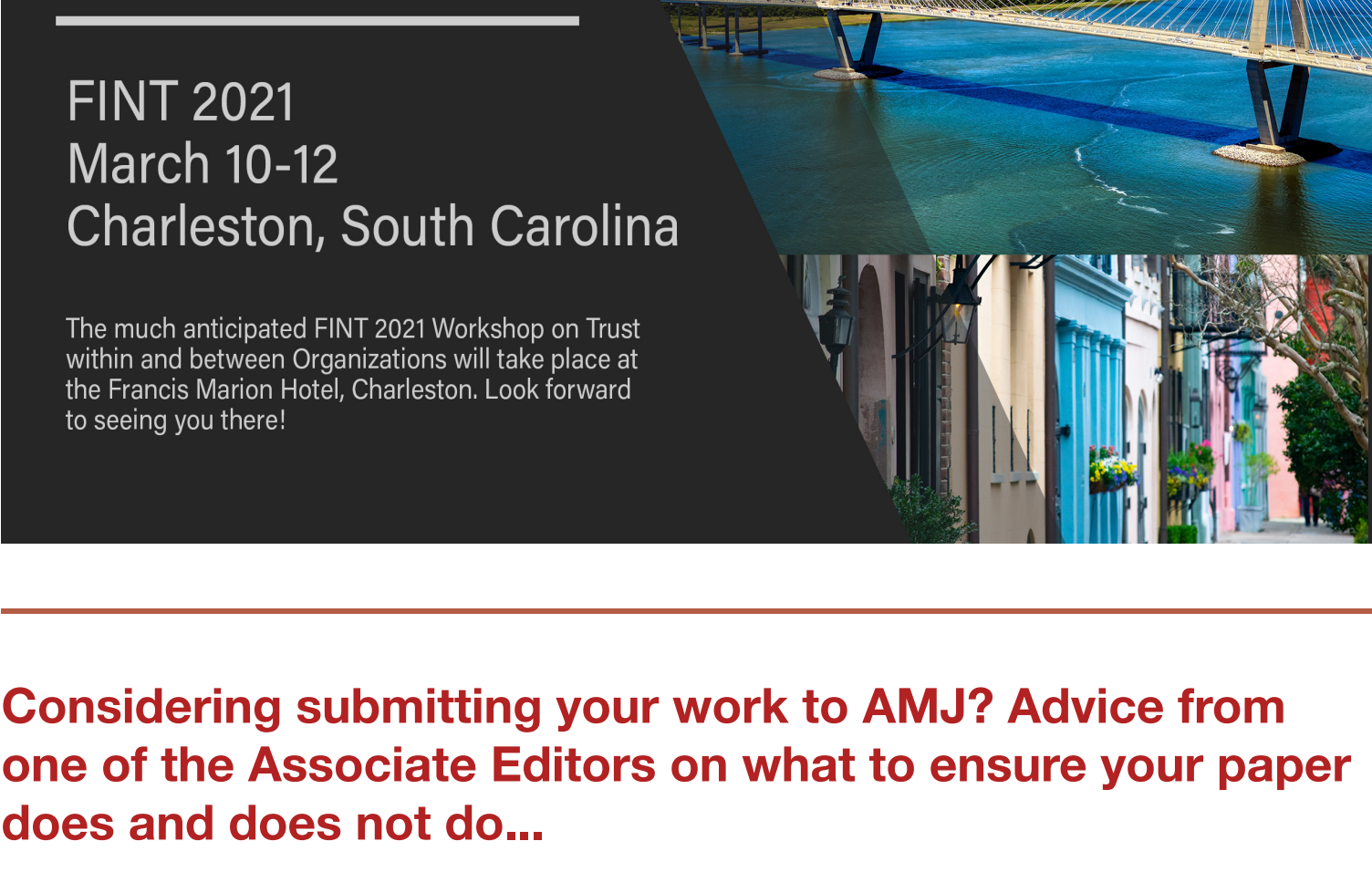
NEWS ON TRUST RESEARCH

from the First International Network on Trust

We have a lot of exciting news to share with you, so much so, that we've released the newsletter a month early! In this issue we can confirm the date for the FINT 2021 workshop. The team are busy preparing calls for papers, invitations to keynotes, and ... the all important meal. More details of these will filter out over the coming months.

We've been fortunate to have Bart de Jong share top tips for publishing work in AMJ. A must read. We also have opportunities for job posts and conference calls focused on trust. The **deadline for the job posts and one of the conference calls is this week** so don't miss out and prepare your submissions today!

While you enjoy the newsletter and reading the most up-to-date publications, we'll get busy setting up a twitter account for FINT. More information to follow.



Considering submitting your work to AMJ? Advice from one of the Associate Editors on what to ensure your paper does and does not do...

We asked Bart de Jong for some general guidance on what we, as trust scholars, should do if we intend to submit our papers to AMJ. This was his response:

Q. "How do we make sure our paper is sent out for review?"

A. "You need to make sure that ...

1. The topic of your paper is relevant to the Management discipline and to advancing our understanding of organizations. In Heath & Sitkin's (2001 JOB) terms, AMJ wants big-O not big-B research;
2. The topic of your paper appeals to a broad audience, avoid niche topics
3. Your paper is aimed at providing novel insights, no replications (although the latter are important, they are simply not aligned with AMJ's mission)."

Q. "What are the common 'high-level' reasons for rejection after initial review?"

A. "Common reasons are:

1. Insufficient theoretical contribution, insufficient/ non-compelling motivation for the study;
2. Lack of theoretical coherence among, and justification for, choice of variables;
3. Problems with construct measurement and operationalizations (invalid, misalignment with conceptualization);
4. Lack of insufficient methodological rigor and transparency."

Q. "What are the chances of you (Bart) becoming my AE?"

A. "I'm a micro AE, so if your paper is macro (e.g., inter-org trust) your paper will not land on my desk. Papers get assigned based on alignment with AE's expertise and on AE's availability. As such, if I already have a big work load, I might not get your paper. If it is micro (e.g., intra-org trust) and I have capacity work-load-wise, chances are pretty high that I'll be your AE."

Q. "What is the focus of the incoming team?"

A. "Two things:

1. Practical impact: we plan to introduce a Practical Impact Award for previously published papers with demonstrable levels of practical impact.
2. Methodological rigor & transparency: we strongly encourage open science practices and plan to have a thematic issue (not SRF) featuring papers with exemplary levels of transparency. We also maintain high standards of methodological rigor (e.g., cross-sectional data or M-Turk data is unlikely to 'fly' at AMJ)."

"At the first AMJ Paper & Idea Development Workshop (Sydney, Nov 20), I gave a talk on "theoretical contribution", with a specific emphasis on the introduction and discussion section. The slides of my talk can be downloaded [here](#) "

OPPORTUNITIES

Two Postdoctoral Opportunities University of Queensland Business School

(1) Postdoctoral Research Fellow in Trust

1 year, fixed-term

The Postdoctoral Fellow in Trust will work closely with [Professor Nicole Gillespie](#) to advance research in the areas of organisational trust, stakeholder trust and trust in emerging technologies (e.g. Artificial Intelligence).

For further details, and to apply: <http://search.jobs.uq.edu.au/caw/en/job/509506>

(2) Postdoctoral Research Fellow in Organisational Behaviour

3 years, fixed-term

The Postdoctoral Fellow in OB will work closely with [Professor Tyler Okimoto](#) to advance research in the areas of organisational justice, trust/justice recovery, forgiveness/reconciliation, behavioural ethics, and intergroup dynamics.

For further details, and to apply: <http://search.jobs.uq.edu.au/caw/en/job/509489>

If applying to both roles, you will be required to submit separate applications to each individual job portal.

Note, deadline for applications is February 27, 2020 (11:00 PM) E. Australia Standard Time. More information on UQB [here](#).

Call for Conference Papers and Extended Abstracts

Sinergie SIMA Management Conference (25-26 June, 2020)

The Singergie-Sima conference brings together scholars from the field of management to present and discuss their research in an collaborative and friendly environment. They are calling for papers or extended abstracts around the contemporary grand societal challenge of how companies and universities can create public value. The conference welcomes both theoretical and empirical qualitative and quantitative contributes. More information can be found [here](#).

Note, the deadline for submissions is 28 February 2020.

Call for Papers

HICSS-54 MINITRACK. Advances in Trust Research: Artificial Intelligence in Organizations

Within the 54th Hawaiian International Conference on System Sciences (HICSS, 05-08 January, 2021), [Sirkka Jarvenpaa](#), [Mareike Möhlmann](#), and [Kirsimarja Blomqvist](#) are organizing a minitrack on "Advances in Trust Research: Artificial Intelligence in Organizations". They are currently welcoming papers that theoretically or empirically advance our understanding in this areas, by addressing the cross-section of the two topic areas: (1) trust research, and (2) artificial intelligence in organizations. Paper can use any acceptable methodology or theory.


More information on the call and the types of questions that may be addressed can be found [here](#). More info about the conference can be found [here](#).

IMPORTANT DATES FOR CALL FOR PAPERS	
June 15, 2020	Submission full manuscripts
August 17, 2020	Acceptance Notifications
September 22, 2020	Deadline for Final Manuscript
October 1, 2020	Deadline for at least one author to register

Journal of Trust Research: Update

Two things about JTR that you may not be aware of: First, Tina Azad has replaced Leona Henry as Managing Editor. Second, JTR is now included in the revised Australian Business Deans Council (ABDC) Journal Quality List.

Since JTR 9(2) came out in November, three more articles have been published. One is the first JTR article connecting trust and history, written by the medieval historian Justyna Wubs-Mrozewicz. Another focuses on how, when and why trust and distrust matter to cooperation. The third examines how contracts may create a framing environment that engenders trust. You can find these papers [here](#).



In the news

Papers

Baer, M., Frank, E. L., Matta, F. K., Luciano, M. M., & Wellman, N. (in press). Under trusted, over trusted, or just right? The fairness of (In)congruence between trust wanted and trust received. *Academy of Management Journal* (Available online).

Campagna, R. L., Dirks, K. T., Knight, A. P., Crossley, C., & Robinson, S. L. (in press). On the relation between felt trust and actual trust: Examining pathways to and implications of leader trust meta-accuracy. *Journal of Applied Psychology* (advance online publication).

Cowen, A. P., Montgomery, N. V. (2020). To be or not to be sorry? How CEO gender impacts the effectiveness of organisational apologies. *Journal of Applied Psychology*, 105, 196-208.

Efendic, E., Van de Calseyde, P., & Evans, A. (2020). Slow response times undermine trust in algorithmic (but not human) predictions. *Organizational Behavior and Human Decision Processes*, 157, 103-114.

Feenstra, S., Jordan, J., Walter, F., & Stoker, J. I (2020). Antecedents of leaders' power sharing: The roles of power inequality and distrust. *Organizational behaviour and Human Decision Processes*, 157, 115-128.

Feitosa, J., Grossman, R., Kramer, W. S., & Salas, E. (2020). Measuring team trust: A critical and meta-analytical review. *Journal of Organizational Behavior*. Online first: accepted articles.

Gabriel, A. S., Koopman, J., Rosen, C. C., Arnold, J. D., & Hochwarter,W. A, (in press). Are co-workers getting into the act? An examination of emotion regulation in coworker exchanges. *Journal of Applied Psychology* (Available online).

Liebowitz, J., Chan, Y., Jenkin, T., Spiker, D., Pasliskiewicz, J., & Babiloni, F. (2019). If numbers could "feel": How well do executives trust their intuition? *VINE Journal of Information and Knowledge Management Systems*, 49, 531-545.

Lipponen, J., Kaltiainen, J., van der Werff, L., & Steffens, N. K. (in press). Merger-specific trust cues in the development of trust in new supervisors during an organizational merger: A naturally occurring quasi-experiment. *The Leadership Quarterly* (Available online).

Matta, F. K., Sabey, T. B., Scott, B. A., Lin, S.-H., & Koopman, J. (2020). Not all fairness is created equal: A study of employee attributions of supervisor justice motives. *Journal of Applied Psychology*, 105, 274-293.

Vanhala, M. (in press). Trust as an Organizational Knowledge Sharing Enabler - Validation of the Impersonal Trust Scale. *VINE Journal of Information and Knowledge Management Systems*. Online (Available online).

Vanhala, M., & Dietz, G. (2019). How Trust in One's Employer Moderates the Relationship Between HRM and Engagement Related Performance. *International Studies of Management & Organization*, 49, 23-42.

Vuosmaa, S., Blomqvist, K., & Vanhala, M. (2019). Organisaation tukitoimintojen vaikutus esimiehen organisatoriseen luottamukseen irtisanomisiin johtaneissa yt-prosesseissa. *Hallinnon Tutkimus*, 38, 125-140.

Book Chapters

Kosonen, M., Gan, C., Vanhala, M., & Blomqvist, K. (2019). User motivation and knowledge sharing in idea crowdsourcing. In Brem, A., Tidd, J., & Daim, T. (Eds.) *Managing Innovation – Understanding and Motivating Crowds*. World Scientific.

Calling all news!

We want to hear about your news. If you've had a trust-related paper published, a trust PhD student graduate, or have been involved in an exciting trust project (although aren't all trust projects exciting?!) - let us know and we'll feature it in the next newsletter (email: s.conchie@lancaster.ac.uk).

Best wishes from the FINT Board:

Lisa van der Werff (Incoming President)

Antoinette Weibel (Outgoing President)

Kirsimarja Blomqvist

Sandro Castaldo

Stacey Conchie

Cecily Cooper

Guido Mollerling

Mark Saunders

Join the FINT LinkedIn Group to stay involved in ongoing discussions and announcements:

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