



December 2015

# news on trust research

from the First International Network on Trust

## FINT 2016 Dublin: Call for Papers is out - Submit by 4<sup>th</sup> May 2016

FINT 2016, our 9<sup>th</sup> Workshop on “Trust Within and Between Organizations,” will be held 16<sup>th</sup>-18<sup>th</sup> November in the Royal College of Surgeons Dublin, right in the heart of Dublin city centre surrounded by the pubs, restaurants and theatres that have made the historic city such popular tourist destination.

The theme of the conference is “Reaching Out” challenging the trust research community to stretch our thinking and influence and encourage wider participation in our community from practitioners and academics in related fields. We are particularly excited to welcome Professor Paul Zak (Claremont Graduate University, Neuroeconomics) and Professor Bill McEvily (University of Toronto, Strategic Management) as keynote speakers who will take up this challenge to provoke thinking and rethinking on our current approaches trust.

Please submit your Conference Papers, First Cut Papers or Paper Development Session papers by 4<sup>th</sup> May 2016 via the following page:

<http://www.fint2016.com/call-for-papers>



### Call for Papers for the Special Issue on “Trust in Negotiations and Repeated Bargaining,” *Journal of Trust Research*

Guest edited by Tony Kong (U. Houston), Robert Lount Jr. (Ohio State U.) and Mara Olekalns (U. Melbourne), this *JTR* Special Issue invites innovative, interesting or counterintuitive papers on the role of trust in negotiations and repeated bargaining.

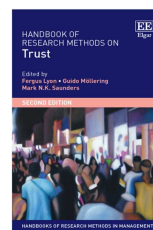


**Submission Deadline:**  
15<sup>th</sup> February

<http://explore.tandfonline.com/cfp/bes/rjtr-trust-negotiations-repeated-bargaining>

### Second Edition

## Handbook of Research Methods on Trust



Conceived at one of the first FINT Workshops, this *Handbook* features around 20 members of the FINT community who contribute chapters that give a flavour of the diversity of trust research methods and empirical approaches. Edited by Fergus Lyon, Guido Möllering and Mark NK Saunders, the second edition was published recently by Edward Elgar.

Download the new introduction for free and preview chapters here:

<http://www.elgaronline.com/view/9781782547402.xml>

### Reminder: EGOS Deadline 11<sup>th</sup> January

#### “Trusting: The Practices and Process of Organizational Trust”



Nicole Gillespie, Guido Möllering and Antoinette Weibel look forward to your 3,000-word short papers for the EGOS Standing Working Group on Organizational Trust at the EGOS Colloquium in Naples, Italy, 7-9 July 2016. Please see the EGOS website for further details:

[http://www.egosnet.org/2016\\_naples/subthemes\\_call\\_for\\_short\\_papers](http://www.egosnet.org/2016_naples/subthemes_call_for_short_papers)

There is also going to be a pre-Colloquium **Paper Development Workshop** on Organizational Trust aimed at advanced PhD students and early-career academics, organized by Lovisa Näslund, Rose Narooz and Rosalind Searle. Stay tuned for further details!



Please join the **FINT LinkedIn Group** to stay involved in our ongoing discussions and announcements:

<http://www.linkedin.com/grp/home?gid=4824312>

**NEXT ISSUE planned for March 2016. Send your news to:**



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### Recommended Reading

- Abascal, M., Baldassarri, D. (2015) Love thy neighbor? Ethnoracial diversity and trust reexamined, *American Journal of Sociology* 121 (3) 722-782.
- Baer, M.D., Dhensa-Kahlon, R.K., Colquitt, J.A., Rodell, J.B., Outlaw, R., Long, D.M. (2015). Uneasy lies the head that bears the trust: The effects of feeling trusted on emotional exhaustion, *Academy of Management Journal* 58 (6) 1637-1657.
- Cao Z., Lumineau F. (2015). Complements or substitutes? A qualitative and meta-analytic review of the relationship between contractual and relational governance, *Journal of Operations Management* 33: 15-42.
- Ferguson, A.J., Peterson, R.S. (2015). Sinking slowly: Diversity in propensity to trust predicts downward trust spirals in small groups, *Journal of Applied Psychology* 100 (4) 1012-1024.
- James, H.S. (2015). Generalized morality, institutions and economic growth, and the intermediating role of generalized trust, *Kyklos* 68 (2) 165-196.
- Kroeger, F. (2015). The development, escalation and collapse of system trust: From the financial crisis to society at large, *European Management Journal* 33 (6) 431-437.
- Lioukas, C.S., Reuer, J.J. (2015). Isolating trust outcomes from exchange relationships: Social exchange and learning benefits of prior ties in alliances, *Academy of Management Journal* 58 (6) 1826-1847.
- Wielhouwer, J.L. (2015). The public cost of broken trust: Spillover effects of financial reporting irregularities, *Journal of Trust Research* 5 (2) 132-152.