



July 2015

news on trust research

from the **First International Network on Trust**

--- SAVE THE DATE ---

FINT goes to Dublin! Our 9th Workshop on ‘Trust Within and Between Organizations’ will be hosted by Dublin City University in Ireland and the provisional dates are **16-18 November 2016**. The Call for Papers and further information will be circulated around December 2015 at the latest. Meanwhile, please get in touch with Lisa van der Werff (lisa.vanderwerff@dcu.ie) with any suggestions for the organizers!



After EGOS is Before EGOS ...

Standing Working Group (SWG) on Organizational Trust

A regular feature since 2011, the subtheme on trust at this year’s EGOS Colloquium in Athens was another successful and inspiring forum for trust researchers, co-convened by Ros Searle, Reinhard Bachmann and Shay Tzafir. Next year, **7-9 July 2016 in Naples, Italy**, the SWG will discuss the topic of “Trusting: The Practices and Process of Organizational Trust” organized by Nicole Gillespie, Guido Möllering and Antoinette Weibel, including another pre-conference workshop for PhD students. The SWG as such will be discontinued after 2016, but regular EGOS subthemes on trust can be proposed for 2017 or after. Deadlines and details: www.egosnet.org.



Please join the **FINT LinkedIn Group** to stay involved in our ongoing discussions and announcements:

<https://www.linkedin.com/grp/home?gid=4824312>

The FINT Board

Antoinette Weibel (President), University of St. Gallen

Sandro Castaldo, Bocconi University

Don Ferrin, Singapore Management University

Guido Möllering, Jacobs University Bremen

Denise Skinner, Coventry University

Academy of Management Meeting 2015 in Vancouver Program Highlights on ‘Trust’

#127 7 Aug, PDW, ‘Bi-/Multi-lateral Approaches to Trust: Conceptual Considerations and Empirical Illustrations’

#266 8 Aug, PDW, ‘Trust Between Individuals and Organizations’

#1206 10 Aug, Papers, ‘Behavioral Outcomes of Feedback and Trust’

#1312 10 Aug, Symposium, ‘Interpersonal Trust: What Are We Talking About, What Are We Measuring, and Where Are We Going?’

#1753 11 Aug, Papers, ‘Trust and Affect’

#1874 11 Aug, Papers, ‘Behavioral Consequences of Trust’

#1932 11 Aug, Papers, ‘Interorganizational Trust’

#2065 11 Aug, Papers, ‘Draw the Line: Assessing Trust in Others’

For trust and related topics in other sessions, check out:
<http://program.aom.org/2015/>

Recommended Reading

Driver, M. (2015). How trust functions in the context of identity work, *Human Relations* 68 (6) 899-923.

Fuglsang, L., Jagd, S. (2015). Making sense of institutional trust in organizations: Bridging institutional context and trust, *Organization* 22 (1) 23-39.

Hernandez, M., Long, C.P., Sitkin, S.B. (2014). Cultivating follower trust: Are all leader behaviors equally influential? *Organization Studies* 35 (12) 1867-1892.

Korsgaard, M.A., Brower, H.H., Lester, S.W. (2015). It isn’t always mutual: A critical review of dyadic trust, *Journal of Management* 41 (1) 47-70.

Kuwabara, K. (2015). Do reputation systems undermine trust? Divergent effects of enforcement type on generalized trust and trustworthiness, *American Journal of Sociology* 120 (5) 1390-1428.

Nienaber, A.-M., Romeike, P.D., Searle, R., Schewe, G. (2015). A qualitative meta-analysis of trust in supervisor-subordinate relationships, *Journal of Managerial Psychology* 30 (5) 507-534.

Schilke, O., Cook, K.S. (2015). Sources of alliance partner trustworthiness: Integrating calculative and relational perspectives, *Strategic Management Journal* 36 (2) 276-297.

Siebert, S. Martin, G., Bozic, B., Docherty, I. (2015). Looking ‘beyond the factory gates’: Towards more pluralist and radical approaches to intraorganizational trust research’, *Organization Studies* 36 (8) 1033-1062.

Call for Papers for the Special Issue on ‘Trust in Negotiations and Repeated Bargaining’ *Journal of Trust Research*

Guest edited by Dejun Tony Kong (U. Houston), Robert Lount Jr. (Ohio State U.) and Mara Olekalns (U. Melbourne), this *JTR* Special Issue provides space for innovative, interesting or counterintuitive papers on the role of trust in negotiations and repeated bargaining.

Submission Deadline: 15 February 2016

<http://explore.tandfonline.com/cfp/bes/rjtr-trust-negotiations-repeated-bargaining>



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